

## Valid sales conditions for the EU:

Packaging: free

Payment: in advance (3% cash discount) by SWIFT transfer for the first delivery within 60 days after date of invoice net, by SWIFT transfer for following deliveries

Delivery: FCA (Free Carrier) Italian destination to be defined

The discount percentage depends on the sales conditions and on the total gross order amount and is available on request. The gross minimum order is € 400,00 and the discount for non bulky goods (1 m<sup>3</sup>> 300 kg) is 15%. For larger quantities the discount will be calculated.

- ▶ Additional costs for articles in special versions, description between equals (= =) in our on-line catalogue:
  - as from 0 until 10 hours of moulding: € 150,00
  - more than 10 hours of moulding: € 0,00
  
- ▶ We are able to give advice and/ or competent information, for the study and/ or definition of new articles or technical solutions, for € 50,00 per hour dedicated by our product manager, or our technical manager (the first hour is free).
  
- ▶ For non standard packaging and special quantities: prices to be defined.